STATE OF ILLINOIS SECRETARY OF STATE SECURITIES DEPARTMENT

IN THE MATTER OF: JARID A. BROWN

)File No 1000097

CONSENT ORDER

TO THE RESPONDENT:

Jarid A. Brown 4423 Foxbury Lane

Springfield, Illinois 62711

WHEREAS, Respondent Jarid A. Brown (the "Respondent") on January 13, 2011, executed a certain Stipulation To Enter Consent Order (the "Stipulation"), which hereby is incorporated by reference herein.

WHEREAS, by means of the Stipulation, the Respondent has admitted to the jurisdiction of the Secretary of State and service of the Notice of Hearing in this matter and the Respondent has consented to the entry of this Consent Order.

WHEREAS, the Secretary of State, by and through his designated representative, the Securities Director, has determined that the matter related to the aforesaid formal hearing may be dismissed without further proceeding.

WHEREAS, the Respondent has acknowledged that the allegations contained in paragraph seven (7) of the Stipulation shall be adopted as the Secretary of State's Findings of Fact as follows:

- 1. That Respondent, Jarid A. Brown, is an individual with a last known address of 4423 Foxbury Lane, Springfield, Illinois 61820;
- That on or about February 1, 2005, May 15, 2007, September 24, 2008, November 11, 2008, and February 10, 2009, Respondent Jarid A. Brown, an Illinois resident, offered and sold to LS, an Illinois resident, five equity indexed annuities for a total amount of \$113,282;
- 3. That on or about June 1, 2010, pursuant to Section 11.C of the Illinois Securities Law of 1953 [815 ILCS 5/1 et seq.] (the "Act"), the Illinois Securities Department

("Department") sent an inquiry letter ("inquiry letter") to Respondent Jarid A. Brown, requiring that a written response be forwarded to the Department within 10 days of receipt;

- 4. That the records of the Department indicate Respondent Jarid A. Brown received aforesaid inquiry letter on June 11, 2010;
- 5. That the Department did not receive a response to the aforesaid inquiry letter within the aforesaid required time period and as of August 24, 2010, no such response had been received by the Department;
- 6. That on or about August 24, 2010, the Department sent a follow up letter and a copy of the aforesaid inquiry letter ("follow up letter") to Respondent Jarid A. Brown, advising Respondent that the Department had not received a timely response to the aforesaid inquiry letter and required said response within 5 days of receipt;
- 7. That the records of the Department indicate Respondent Jarid A. Brown received aforesaid follow up letter and copy of the original inquiry letter on September 2, 2010;
- 8. That the Department did not receive a reply to the aforesaid follow up letter or inquiry letter within the required time period;
- 9. That on or about September 29, 2010, and October 5, 2010, the Department attempted to contact Respondent Jarid A. Brown by phone in this regard, that during each attempted phone call, the voice mail announcement identified the Respondent as the recipient of the call, and that the Department's representative left a voice mail message identifying himself and the Department and requesting the Respondent to return the phone call to discuss the aforesaid inquiry letters;
- 10. That despite receipt of the aforesaid inquiry letter and follow up letter as well as multiple voice mail messages by the Department requesting Respondent to return the phone call in this regard, the Respondent did not respond to the aforesaid inquiry letter in a timely manner and/or within the required time period;

- 11. That on November 16, 2010, the Department entered a Notice of Hearing in this matter, alleging failure to respond to the Department's aforesaid inquiry letter;
- 12. That on December 15, 2010, the Department received a response to the aforesaid Notice of Hearing, in which he stated that he had offered and sold the aforesaid equity indexed annuities to LS;
- 13. That Section 11.C of the Act provides, inter alia, that whenever it shall appear to the Secretary of State, either by complaint or otherwise, that the Act, or any rule or regulation prescribed under authority thereof, has been or is about to be violated, he or she may, in his or her discretion require the person to file with the Secretary of State a statement in writing as to all the facts and circumstances concerning the subject matter which the Secretary of State believes to be in the public interest to investigate and conduct an investigation as necessary or advisable for the protection of the interests of the public;
- 14. That Section 12.D of the Act provides, <u>inter alia</u>, that it shall be a violation of the Act for any person to fail to file with the Secretary of State any document or application required to be filed under the provisions of the Act;
- 15. That at all times relevant hereto, Respondent Jarid A. Brown failed to file a response to the aforesaid inquiry letter with the Department pursuant to the Department's lawful investigation of this matter and as required by the Act;
- 16. That Section 11.E(2) of the Act provides, inter alia, that if the Secretary of State shall find that any person has violated subsection D of Section 12 of the Act, the Secretary of State may by written order prohibit the person from offering or selling any securities in this State;
- 17. That Section 11.E(4) of the Act provides, inter alia, that if the Secretary of State, after finding that any provision of the Act has been violated, may impose a fine as provided by rule, regulation or order not to exceed \$10,000.00 for each violation of the Act, as well as an order of public censure and the costs of investigation and reasonable expenses;

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18. That by virtue of the foregoing, the Respondent Jarid A. Brown is subject to a fine of up to \$10,000.00 per violation, costs of investigation, reasonable expenses, an order of censure, and an order which permanently prohibits the Respondent from offering or selling securities in the State of Illinois.

WHEREAS, the Respondent has acknowledged allegations contained in paragraph eight (8) of the Stipulation shall be adopted as the Secretary of State's Conclusions of Law as follows:

- That by virtue of the foregoing, Respondent Jarid A. Brown 1. has violated Section 12.D of the Act;
- That by virtue of the foregoing, Respondent Jarid A. Brown 2. is subject to an Order which prohibits Respondent from offering and/or selling securities in the State of Illinois.

WHEREAS, the Respondent acknowledges and agrees that the Respondent shall be permanently prohibited from offering and/or selling securities in the State of Illinois;

NOW THEREFORE IT IS HEREBY ORDERED THAT:

- The aforesaid allegations contained in the Stipulation shall 1. be and are hereby adopted as the Secretary of State's Findings of Fact and Conclusions of Law;
- 2. The Respondent shall be permanently prohibited from offering and/or selling securities in the State of Illinois;

ENTERED: This 4¹⁷ day of

JESSE WHITE Secretary of State

State of Illinois

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NOTICE: Failure to comply with the terms of this Order shall be a violation of Section 12(D) of the Illinois Securities Law of 1953 [815 ILCS 5] (the "Act"). Any person or entity who fails to comply with the terms of this Order of the Secretary of State, having knowledge of the existence of this Order, shall be guilty of a Class 4 felony.

Attorney for the Secretary of State Johan Schripsema Illinois Securities Department 350 Seright, Suite C Harrisburg, Illinois 62946 Telephone: (618) 253-2007

Hearing Officer: Jon K. Ellis Attorney at Law 1035 South 2nd Street Springfield, Illinois 62704